



A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

- PRODUCT AND SERVICE OFFERINGS -

Sourcewell participating entities can take advantage of special pricing of up to 62% off MSRP. Discounts vary by manufacturer. As new technology emerges, our offerings will expand, and this list will be updated to reflect this. Please reach out for specific information related to discounts, rates and travel.

Manufacturers	
Adams Rite (excludes Aperio)	IronYun
Aiphone	Ives
Altronix	LCN
Audio Enhancement	LenelS2
Ava	Lenovo
Avigilon	LifeSafety Power
Axis	McKinney
BCD Video	Meraki
BIAMP	Milestone
Bosch	Nedap
Brivo	Norton
Cambium Networks	Open Eye
CEIA – OPENGATE	Open Options
Cisco	Open Path
Corbin	Qumulex
DSX	Rockwood
Dormakaba	RS2
Evolv/Motorola	Salient Systems
Exacqvision	Sargent
Extreme Networks	Schlage
Falcon	Securiton
Fargo	Seneca
Feenics	Software House
Folger Alarm	Stentofone – Zenitel
Genetec	Ubiquiti
HALO Smart Sensor (Vape Detection)	Valcom
Hanwha	Vanderbilt
HES	Verkada
HIS	Von Duprin
HP/Aruba	Xtract One
i-PRO	Cables and connectors (all types)
Professional Services	
Program Manager	Service Technician
Project Manager	Solutions Architect/Design Engineer
Security Technician – Level 1	Systems Engineer
Security Technician – Level 2	
Service Agreements and Managed Services	
Custom Service/Maintenance/Support Plan	Preventative Maintenance Add-on (Annually)
Managed Access Control (access control-as-a-service)	Standard Service and Support Plan (Annual)
Travel	
Travel Time – To/from Site	Travel – Flight